



THE DALLAS FOUNDATION

*Here for Good*

## 2010 Grant Application Unrestricted Funds

**What percentage of individuals served by the proposed project reside in Dallas County? 95%**  
(Please note: at least 50% of individuals served by the project must reside in Dallas County)

### 1 GENERAL CONTACT INFORMATION

**Organization:**

Name: AIDS ARMS, INC. (AAI)  
Address: 219 Sunset Avenue, Suite 116-A, Dallas, Texas 75208  
Phone: (214) 521-5191  
Website: [www.aidsarms.org](http://www.aidsarms.org)

**Head of Organization:**

Name: Raeline M. Nobles, MS, LPC, LMFT  
Title: Executive Director  
Email: [rnobles@aidarms.org](mailto:rnobles@aidarms.org)  
Phone: (214) 521-5191 ext 349

**Name of Agency holding 501(c)3, date granted, and Tax ID #:**

Name: AIDS Arms, Inc.; Date granted: 1989; TAX ID#: 75-230165

### 2 OVERALL ORGANIZATION INFORMATION

**What is the organization's operating budget for the current fiscal year?**

Revenues	\$7,718,982
Expenses	\$7,718,982

**What percentage of the organization's expenses is attributable to the following?**

Program	82%
Management	10%
Fundraising	8%
<b>TOTAL</b>	<b>100%</b>

**What percentage of the organization's revenue is from the following sources?**

Government	78%
Corporations	%
Foundations	2%
United Way	7%
Individuals	5%
Events	6%
Earned Revenue	2%
Other	%
<b>TOTAL</b>	<b>100%</b>

**Has the organization operated at a deficit or sizable surplus in the last two years?**

Deficit	<input checked="" type="checkbox"/> No
	<input type="checkbox"/> If yes, amount:
Surplus	<input checked="" type="checkbox"/> No
	<input type="checkbox"/> If yes, amount:

If a deficit, describe measures taken to correct:

If a surplus, please explain:

**How many times does the organization's Board of Directors meet annually?**

Monthly – 12 times per year, at a minimum

**What percentage of the Board of Directors contributes financially to the organization?**

100%

**Please provide the ethnic and gender make-up of your Board of Directors:**

Ethnicity	
Asian-American	0%
Hispanic	28%
African American	17%
Caucasian	55%
Other	0%

Gender	
Female	17%
Male	83%

**Please share a bullet point list of your organization's top five key accomplishments:**

- 2007 – Awarded nationally competitive seven-year grant from the National Institutes of Health (NIH) to conduct AIDS Clinical Trials as a member of the AIDS Clinical Trial Group (ACTG). We are one of 60 US and international ACTG sites and one of only two community-based sites selected.
- 2010 – Awarded nationally competitive five-year grant from the Centers of Disease Control and Prevention (CDC) to conduct state of the science, evidenced based HIV prevention interventions for incarcerated and soon to be released HIV+ re-entry individuals (intervention begins before and after release and re-entry to Dallas County).
- 2007 – Awarded nationally competitive five-year grant from the Substance Abuse and Mental Health Services Administration (SAMHSA) to conduct a state of the science, evidenced based HIV and substance abuse prevention and treatment for HIV+ high risk populations.
- 2007 and 2010 – Awarded nationally competitive communications/technology capacity building funds from the US Health and Human Services Administration to develop and strengthen the clinical management information system and medical billing infrastructures.
- 2008 – Awarded statewide competitive five-year grant from the Texas Department State Health Services for evidenced based HIV prevention and risk reduction counseling for high risk groups within the regional population.

**Please provide a list of service providers in Dallas County with whom your organization collaborates:** *(if more than 5, please provide a total # but list only the top 5)*

AAI has collaborations with more than 100 different service providers. In fact, AAI founded the Network of Affiliated Agencies in 1986. Today the Network has 85 member agencies, which meet monthly at AAI to share common concerns and collaborate on best practices of response, quality and cost efficiency in our

positive partnership in response to a growing epidemic. It involves a multiplicity of nonprofit social services, clinics, substance abuse and mental health centers and other invested parties.

**Top 5 Collaborating Agencies:**

1. Resource Center of Dallas/Nelson Tebedo Clinic (for dental care, food pantry)
2. AIDS Interfaith Network (for transportation needs)
3. University of Texas Southwestern Medical Center (for onsite mental health counseling for HIV+ women, children, youth and families)
4. Parkland (for HIV+ pregnant women for prenatal care and Parkland's ARMS clinic for clinical care of HIV+ children and youth, 17 years old and younger and subspecialty care)
5. Legal Hospice of Texas (for onsite legal aid for HIV and death related representation)

**How many people are served by the organization annually?**

AAI currently provides medical and case management and other support services to more than 3,400 low-income, underserved HIV impacted individuals annually. In addition, AAI provides Outreach, HIV testing and HIV Health Education & Risk Reduction to another 3,500 high risk individuals in the community each year. The Agency's Free World Bound Program trains (warden selected) inmates to become certified as peer educators who provide State approved curricula for HIV risk reduction education to the incarcerated population in 32 state correctional units.

**What is your organization's mission statement?**

AIDS Arms, Inc. combats HIV/AIDS in the community by improving the lives and health of individuals living with the disease and preventing its spread.

### 3 REQUEST/PROPOSAL SPECIFIC INFORMATION

**Name and email of main contact for this proposal:**

Raeline M. Nobles, [rnobles@aidsarms.org](mailto:rnobles@aidsarms.org)

**Please summarize the purpose of this funding request:** *(suggested length of answer – 100 words)*

The project for which funding is requested is for the 2011 opening of AAI's second HIV medical clinic in Oak Cliff. The Agency's existing medical clinic in South Dallas, Peabody Health Center, is at capacity serving more than 1,000 patients per year. The Project will require approximately \$1,108,335 in 2010. It was determined that the conversion of AAI's existing headquarters, located at 219 Sunset Avenue, is the most viable and cost-effective plan to expand access for a growing number of individuals with the disease. AAI will lease space and relocate staff currently at Sunset. The AAI Board and Leadership Team agreed that in the present economic climate, renovating and retrofitting AAI's existing leasehold facility ensures responsible stewardship of philanthropic donations at a time when the economy remains uncertain and the dramatically increasing demand for HIV medical care compels the Agency to act. The new clinic when fully operational will care for an additional 2,400 HIV+ patients.

**Please cite any statistics that support the need for the proposed project in the Dallas community:**

Epidemiologic projections developed by the Dallas County Health and Human Services Epidemiology and Surveillance Program, projected a dramatic 40% increase from 2006 when the Dallas area total number of HIV/AIDS cases was 14,647, to a projected total of 25,224 cases by 2012. Dallas Area HIV medical care capacity is approximately 8,000 – 10,000 patients. Private practice physicians are increasingly deleting their

HIV care due to extremely low Medicaid reimbursement rates in Texas. The HIV Continuum of Care is stretched beyond its physical and technological capacity to serve an increasing number of individuals living with HIV/AIDS.

**Amount Requested:**

\$50,000.00

**What is the total project budget?**

\$1,108,335 in 2010

**What other funds have been solicited, committed, and/or received for this project?**

Funding Source	Amount Requested	Amount Committed	Amount Received
AAI "A Call to Arms" (major gifts campaign)	200,000	70,000	70,000
AAI Board & Staff Campaign	30,000	30,000	30,000
	100,000	pending	pending
	100,000	pending	pending
	20,000	pending	pending
	75,000	pending	pending
	200,000	pending	pending
	50,000	pending	pending
	10,000	TBD	TBD
	30,000	30,000	30,000
	20,000	20,000	20,000
	150,000	pending	pending
	100,000	pending	pending
	250,000	250,000	250,000
	10,000	10,000	10,000
	50,000	25,000	25,000

**For this project, how do you define success?** *(Suggested length of answer – 150 words)*

For the New Clinic Expansion Project, AIDS Arms defines a successful outcome in two ways. First, that project will be successful because it has engendered the support and investments from local philanthropic organizations and individuals who see the great need to increase access to medical care in response to a growing epidemic. Second, a successful project will provide a significant increase in access to medical care for a growing number of individuals diagnosed with HIV/AIDS over the coming years. AIDS Arms strategic expansion plan incorporates capacity building which will allow us to grow with the demand to serve 2,400 additional patients. AIDS Arms believes that true success is defined by our ability to reach and engage individuals who have great difficulty in accessing medical care and treatment due to stigma, discrimination, poverty and the barriers that they experience that impedes them from getting the care and treatment they need to improve their health.

## 4 REQUIRED ATTACHMENTS:

We look forward to receiving your application by **Monday, October 4, 2010**. If you would like to receive an electronic copy of this application, please contact Rachel Lasseter at [rlasseter@dallasfoundation.org](mailto:rlasseter@dallasfoundation.org).

Please provide **1 HARD COPY** of the following:

- Completed application form (sent as electronic copy also)
- Letter of Endorsement, on organization letter head, signed by the head of the organization
- Project budget, including revenue and expenses

**Send to:**

Rachel L. Lasseter, MSSW  
Program Associate  
The Dallas Foundation  
900 Jackson Street, Suite 705  
Dallas, TX 75202

Please provide the following documents **VIA E-MAIL**, if possible, to [rlasseter@dallasfoundation.org](mailto:rlasseter@dallasfoundation.org). If only hard copies are available, please send with the completed application and attachments listed above:

- Annual Report, if available. Alternatively, please provide a brochure or fact sheet.
- Current list of Board members
- Current fiscal year operating budget, including budget versus actuals
- Completed application form (sent as hard copy also)
- Most recent audited financial statements
- Most recent IRS Form 990
- Current financial statements, covering the period from the most recent audit to the most recently ended quarter
- IRS tax determination letter